

Workshop

Research Collaborations & Research Agreements

For Tech Transfer Offices

For Research Offices

	For Research Offices	
Level	Advanced	
Duration	1 day – 8.45am to 5.00pm.	
Program	A detailed description of the workshop program is below.	
How this workshop helps IP professionals	A major focus of this skills building workshop is negotiating the ownership of IP in research agreements, including:	
	 IP ownership models in Research Agreements IP ownership models in Collaboration Agreements between a university / research institute and company IP ownership models in Collaboration Agreements between two or more universities / research institutes Joint ownership of IP and its downsides, and How to manage joint ownership when joint inventorship requires joint ownership. In particular it focuses on strategies that equip you to: Resist demands for you to concede the ownership of IP you create Resist demands for you to concede the joint ownership of IP you solely create. Also covered are Managing the risk of unpaid research monies Managing the participation of Students, and Visiting Scientists in research projects subject to contractual obligations. Terms in Collaboration and Research Agreements that you should expect 	
	 Terms in these agreements that are not so common and which you should avoid. 	
Presenter	Philip Mendes	
Delivery style	Interactive workshop style.	
	Emphasis on discussion, participants asking questions, contributing their comments, and sharing their experiences.	
	We find that this interactive workshop style keeps participants alert and achieves a more effective learning and skills building outcome.	
Learning Outcomes	At the conclusion of this workshop, participants will have:	
	 Knowledge of laws affecting the ownership of IP In particular, knowledge of the laws affecting the joint ownership of IP in key countries including the US Appreciation of the operation of those laws in the context of technology 	

 Appreciation of the operation of those laws in the context of technology transactions and in particular in research agreements and collaboration agreements

	 Knowledge and resources to be alert to IP ownership models that are disadvantageous when raised in negotiations and other pre-contract discussions Knowledge of alternative models / approaches for IP ownership arising under Collaboration Agreements Knowledge of the legal and practical operation of options to negotiate a license under the laws of their own jurisdiction, as well as the implications in the US Strategies to negotiate the ownership of IP to avoid sole ownership to a company, or joint ownership with a company, particularly SMEs An excellent knowledge of How to manage the risk of non payment of research monies How to manage students and visiting scientists and the IP they create The terms of Collaboration Agreements and Research Agreements to expect, or to avoid 	
Materials	Each participant receives a set of bound workshop materials which will be an ongoing reference resource.	
Certificate of Completion	A Certificate of Completion is provided to each participant.	

RESEARCH COLLABORATIONS & RESEARCH AGREEMRENTS [Times are approximate. Please expect that the duration of breaks may be shortened throughout the day]

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